

# AGX Group Expands Into Thailand With New Acquisition

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AGX Group Berhad (“AGX” or “the Company”), a leading third-party logistics solutions provider, has announced a strategic expansion into Thailand. The Company has signed a shareholders’ agreement to acquire a 30% equity stake in AGX Logistics (Thailand) Co., Ltd (formerly JK Freight Global Co., Ltd) for THB600,000, approximately RM77,000. The remaining 70% equity will be held by local experts Kongsak Chakornviroj and Phetdavan Phatsalouphon, making AGX Thailand an associate of AGX.

This acquisition marks a significant milestone in AGX’s regional growth strategy. According to a Technavio report, the logistics market in Thailand is projected to grow by USD8.89 billion from 2021 to 2026, driven by e-commerce growth. The investment in AGX Thailand allows AGX to establish a physical presence in Thailand, tapping into this expanding market. The partnership with local stakeholders offers immediate revenue potential and mitigates entry risks, leveraging their established customer base and market knowledge.

Dato’ Ponnudurai A/L Periasamy, Group Chief Executive Officer of AGX, stated: “The Thailand market is a crucial component in our goal to build a comprehensive regional network in Asia Pacific. With Thailand integrated into our operations, we will connect with seven out of the eight largest Southeast Asian countries by GDP. Our local partners in

AGX Thailand, who also own PK Interfreight Co., Ltd., specialise in inland cross-border shipments between Thailand and its neighbours, including Laos, Myanmar, and Cambodia. This strategic positioning enables us to connect shipments from Singapore to China via land. Our business model leverages each party's expertise, combining local market knowledge with AGX's global network and logistics services, including sea and air freight forwarding and aerospace logistics."

The expansion into Thailand underscores AGX's commitment to enhancing its regional logistics network and capitalising on growth opportunities within the Southeast Asian market.